



on-line at www.sammamishchamber.org

Join us...

Monthly Membership Networking Luncheon
3rd Thursday, January 18, 2007,
11:30am to 1:15pm
Plateau Club, Sammamish, WA

January Luncheon Speaker:
Son Michael Pham,
Kids Without Borders



Join Sponsor Sammi Awards and nationally recognized speaker Son Michael Pham of Kids Without Borders (KWB) for an uplifting insight into this innovative program.

The primary mission of KWB is to involve and inspire youth helping other youth. KWB connects children of all ethnic and social-economic backgrounds, ages, and religions. We engage them in opportunities to give of themselves unconditionally through service that will benefit other children within their communities and in other parts of the world.

Founded in 2001, **KIDS WITHOUT BORDERS** is a 100% volunteer organization.

For more about Son and Kids Without Borders,
e-mail at info@kidswithnoborders.org

And visit their website at www.kidswithnoborders.org

Register for the January Luncheon at
www.sammamishchamber.org

**January 2007
Luncheon Sponsor:**



The idea for the Sammi Awards began in Wendy Boglioli's living room, on September 11, 2001. A day when our country was overwhelmed with horror and grief 4 people (Wendy, Jack Barry, Karen Armstead and Loren Stayboldt) decided that something positive could come out of something so horrific.

In 2001 the City of Sammamish was brand new. Formerly one-half Redmond and Issaquah the Plateau was now a whole, but having a hard time becoming a community. As these 4 citizens brainstormed ways to pull our community together the idea of recognizing our community members who do wonderful things, Sammamish Acknowledging Magnificent Moments of Inspiration or *SAMMI* was born.

Every year since that first celebration, which was held on Martin Luther King Jr.'s Birthday, the awareness of the Sammi's has grown. Dubbed the Oscar's of Sammamish, our first year was a celebration featuring the Sammamish Symphony and our Awardees. Every year we celebrate all ages of talent and inspiration. We average 45 nominations and give out 9 Awards. Our first year had 40 audience members, we now average 350. As we go about our daily efforts, we ask people of Sammamish if they have ever heard of the Sammi Awards – we hardly ever get a “no” anymore.

To date:
225 Nominees, and 44 Awardees have been recognized in our celebration. In our searches we have not been able to find any other celebration throughout the country like ours; where the community comes together, where the Chamber, Rotary, Kiwanis, business, schools, and city officials all work as a team to celebrate their citizens and to enjoy the excellent talents (musical and more) of their members.

For more info on the Sammi Awards, please visit their website at <http://www.sammiawards.org/>



**The Snow is Here
&
It's Chamber Directory Time of Year!**

**Call or E-mail us Now
to Reserve Your Favorite Directory Space**
DEBmarketing@yahoo.com
425-269-8594

(Best pricing is being negotiated with the vendor)

**2007 Sammamish Directory distribution is scheduled for
early to mid Spring 2007**



January 2007 President's Message

Dear Fellow SCC Members:

It's an honor and privilege for me to serve as your president for 2007. With the leadership and hard work of our past-president (Dino Guzzetti of Edward Jones) and the entire Board of Directors, the Sammamish Chamber of Commerce has been elevated to a higher level of success and prominence in our communities. Thank you to everyone who volunteered time and energy to the Chamber during 2006. We are a bigger and better Chamber of Commerce thanks to your dedication.



During 2007, my goal is to help all of our Members become more successful with their businesses and organizations. To do that, we're going to create and give you the opportunity to expose yourself to a plethora of activities that will help you to grow your businesses. The 2007 Board of Directors and I are developing new, exciting and fun events that will:

1. Educate our Members about business, legal and financial concepts that will help them to increase their productivity, improve their effectiveness and become more profitable.
2. Form partnerships with civic leaders, other chambers of commerce and business groups, so that our Members will have more opportunities to promote their businesses and interact with prospective clients, customers and referral sources.
3. Increase the number of tangible benefits that we offer to our Members.

The first step in ensuring business success and growth is to create a plan. It's important to review and revise your plan periodically to ensure that it is realistic and up-to-date. While you're thinking about your plan for 2007, try to incorporate some of these straightforward concepts:

- Be innovative with your ideas. Think outside of the proverbial box.
- Take creative steps to promote yourself and your business.
- Make and keep bold promises.
- Get involved with organizations that support your ideals and that can help you to grow personally and professionally.
- Find ways to grow your business while enhancing your credibility.
- Think of easy and inexpensive ways to get exposure to prospective clients, customers and referral sources.
- Learn more about your industry, your competition, your strengths and your weaknesses through continuing education and by talking with mentors.
- Make yourself and your family your top priorities.

You've already taken an important step toward increasing your business success by joining the Sammamish Chamber of Commerce. Now, take advantage of what we have to offer. You have numerous opportunities to network, market and promote yourself and your business. In addition to our monthly luncheons (the third Thursday of every month), we have many Before-Hours and After-Hours networking events at Member companies. You can also advertise in our monthly newsletters and annual city guides, sponsor luncheons and Chamber events throughout the year, host a Before-Hours or After-Hours event, offer Member-to-Member benefits and obtain exposure through one of the Chamber's committees.

We invite you to join us for as many events as you'd like or are able to attend. If you do so, then I promise that you'll receive concrete benefits from your membership in the Sammamish Chamber of Commerce. On behalf of the entire 2007 Board of Directors and staff, we wish you, your families and your businesses a happy, healthy, prosperous and exciting New Year.

Best wishes,

Joe Hochman
2007 President
Sammamish Chamber of Commerce

*Joe can be reached via e-mail at
president@sammamishchamber.org
and via Hochman Legal Group,
PLLC, (425) 392-1548 (direct)
hochmanlegal@comcast.net*

Volunteer Recognition

The Sammamish Chamber of Commerce grew tremendously during 2006 and we are extremely thankful to all of you who volunteered. 2007 is now here! Join the fun this year and become involved in growing the SCC. Contact any SCC Board of Directors member for more information.

Membership & Marketing:

Al Root, Karla Benson, Sandy Hanson, Brennon Gomm, Tom Harman, Deb Sogge

Sumer Nights

Karla Benson, Deb Sogge, Joanna Pine, Carole Butkus, Susan Gerend, Kathy Captain, Melissa Rooth-Cormier, Pat Sorenson, Kathy Tarabochia, Gail Michaelman, Cathy Anderson, Pete Buckus, Samantha Van Norman, Joe Hochman, Linda Dulis, Ann Snow, Willie Robbins, Anné Burke

Bravo!

Ann Snow & Karla Benson, John James, Joanna Pine, Kevin Scott, David Vaughan, Jane Souza, Corynne Deroest, Deb Sogge, Tom O'Brien, Dawn Sanders, Sharon Stevens

Luncheons

Dawn Sanders, Karla Benson, Corynne Deroest, Kathy Tarabochia, Vicki Onnen

Before & After Hours

Ann Snow - John James, Mike Carr and Margaret Ryan

Farmers Market

Warren Huckabay, Anne' Burke, Dr. Kais Faddah, Tom Harman, Joe Hochman, Dr. Brett Van Norman, Bill Serres, Joanna Martin, Liz Gruber, Holly Moffatt, Cindy Houot

4th on the Plateau

Dino Guzzetti, Jana Williams

Membership Drive

Tom Harman & Deb Sogge. Jay Johnson, Karla Benson, Dino Guzzetti, Joe Hochman, Al Root, Tom Harman, Dellann Elliott, Dawn Sanders, Sandy Hanson, Brennon Gomm, Robert Frost

Governmental Affairs

Samira Badshah, Don Gerend, Jason Van Nort

Special thanks to Deb Sogge and Melanie Saedi for ***all*** their work on ***all*** of the above.

We would also like to show our appreciation to the 2006 Board of Directors and look forward to working with the 2007 Board.

2006 Board of Directors President – Dino Guzzetti, Vice President - Anne' Burke, Treasurer – Steve Hawn, Secretary – Dawn Sanders, Joe Hochman, Al Root, Samira Badshah, Carole Butkus, Don Gerend, Tom Harman, and Ann Snow

2007 New Board Members – Tom O'Brien, Kais Faddah, Karla Benson, and Brennon Gomm

2007 SCC Officers, Board of Directors & Staff

President

Joe Hochman
Hochman Legal Group, PLLC
hochmanlegal@comcast.net
President@sammamishchamber.org

Vice President

Dawn Sanders
Sammi Awards
d.d.sanders@verizon.net

Treasurer & Finance Chair

Carole Butkus
Butkus Consulting
caroleb@butkusconsulting.com
treasurer@sammamishchamber.org

Secretary

Brennon Gomm
Key Bank—Sammamish Center
secretary@sammamishchamber.org

Events Chair

Karla Benson
Don's Group Attire
karla@donsgroupattire.com
events@sammamishchamber.org

Governmental Affairs Co-Chair

Samira Badshah
Cascade Bank
sbadshah@cascadebank.com

Membership Marketing Chair

Al Root
RealEstate.com
alroot@realestate.com

Ann Snow
First Mutual Bank
AnnSnow@firstmutual.com

Tom Harman
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Dino Guzzetti
Edward Jones Investments
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Dr. Kais Faddah
Plateau Chiropractic
drfaddah@comcast.net

Tom O'Brien
Cory O'Brien Memorial Scholarship Fund
coryobrienfund@verizon.net

Staff:
Membership Director
Deborah Sogge
DEBmarketing@yahoo.com
425-269-8594

Executive Administrator
Melanie Saedi
melanie@sammamishchamber.org
Chamber Phone 425-681-4910

**Recently opened your business?
Let's celebrate with a Chamber Ribbon Cutting!**



Contact Karla Benson at events@sammamishchamber.org to reserve your ribbon cutting date as soon as possible and let us help celebrate your business with the Sammamish community!

***The Fabulous Five
I-90 Networking Breakfast***

Presented by the
Sammamish, Issaquah, Mercer Island,
Newcastle & Snoqualmie Valley
Chambers of Commerce.

**Marketing & Networking Together
In One Fast-Paced Morning!**



When: Friday, February 9, 2007
7:30 – 9:00 a.m.
Location: Issaquah Holiday Inn
1801 12th Ave. NW
Issaquah
RSVP: Issaquah Chamber 425-392-7024

Member Fee: \$15.00 (with reservation)
Member Fee: \$20.00 (without reservation)
Non-member Fee: \$20.00

Registration Deadline: February 7, 2007

CHAMBER & LOCAL BUSINESS/COMMUNITY NEWS

Dr. Kais Faddah of Plateau Chiropractic is proud to announce the opening of his new office, **Redmond Ridge Chiropractic!** Located in The Village at Redmond Ridge (QFC) shopping center. The new office will be open on January 15th, 2007. (425) 868-0120.

Internet Safety Forum LWSD has partnered with i-SAFE to offer a series of three internet safety forums. LWSD and i-SAFE recognize that a digital divide exists between parents and their children when it comes to the use of technology. In most cases, the kids know more about the Internet and new technology than their parents. These free classes will teach parents how they can protect their children from dangers that exist on the Web. i-SAFE is a nationwide movement of students, parents, educators and public officials created to inform parents about the dangers kids face online and offer tips to help protect them. (source: KCLS-Sammamish & Tri-Awareness)

i-SAFE Parent Forums

January 29, 7 - 8:30 pm - Lake WA School District Resource Center, Redmond Town Center

January 30, 7 - 8:30 pm - Eastlake High School

January 31, 7 - 8:30 pm - Juanita High School

The Fourth on the Plateau On July 4, 2007 the City of Sammamish will present the First Annual "4th on the Plateau" Community Celebration and Fireworks Show. This free event will be held at Sammamish Commons, 801 228th Ave. SE, and feature live music on the main stage, booths for local businesses, food vendors, a Children's Playground, and a fantastic fireworks show. The booths will open at 6:00 PM and the fireworks show will be at 10:30 PM. Representatives from the 4th on the Plateau Committee will be contacting Chamber Members regarding the availability of booth spaces and sponsorship opportunities.

Do you have an announcement?: Send your press releases to our e-mail at info@sammamishchamber.org.

SCC & Community CALENDAR ITEMS



All SCC Events can be viewed and registered for via our new website at www.sammamishchamber.org or info requested via e-mail at info@sammamishchamber.org

SCC Membership & Networking Luncheons

3rd Thursdays, Plateau Club, 11:30am to 1:15pm:

January 18, 2007: Speaker: Son Michael Pham, Kids Without Borders

Sponsor: Sammi Awards

February 15, 2007: Speaker: TBD

Sponsor: Christopher S. Elliott Memorial Glioblastoma Brain Tumor Research Fund

March 15, 2007: Speaker: TBD

Sponsor: Nationwide Floor and Window Coverings

SCC Before Hours—Breakfast Networking

January 30, 2007, Tuesday, 7:30am-9:00am at Whole Foods, Redmond. See page 6 of this newsletter for more info and a special Pre-registration Reward!

190 Networking Breakfast—Feb 5 Chambers:

February 9, 2007, Friday, 7:30am-9:00am: See page 4 of this newsletter for more info

SCC After Hours

February (date & time: tbd): Progressive Dinner hosted by business owners Jana Williams of Edward Jones, Adam & Carrie Babcox at Issaquah Family Chiropractic & KarateWest.

April 11, 2007, 6:00pm-7:30pm: hosted by Ann Snow of First Mutual Bank

July (date & time: tbd): hosted by Flintofts Fumeral Home

SCC Board of Director Meetings: First Tuesday of each month, unless noted otherwise on-line. **Note:** February's Board Meeting will be held on Tuesday, February 20, 2007.

SCC Farmer's Market Committee:

Call or e-mail for meeting schedule. Volunteers needed!

SCC Government Affairs Committee:

Call or e-mail for meeting schedule. Volunteers needed!

SCC Events Committee Meeting:

Call or e-mail for meeting schedule. Volunteers needed!

SCC Membership Marketing Committee:

Call or e-mail for meeting schedule. Volunteers needed!

Sammamish Kiwanis:

Every Wednesday 7:00am, Sammamish Hills Lutheran Church, 22818 SE 8th Street, Sammamish. Join them for interesting, informative speakers, and to help plan community service events. All are welcome to attend. Contact Chris Svensson for more information at 425 522-4859.



Member to Member Benefits Card:

Use it to save!

Offer it to increase your business!

*Benefits include the following and more:
Restaurant Discounts,
Retail Discounts, Referral Gift Certificates,
Discount Fees with many of our
Member business services, and more!*

Upon registration or renewal SCC members will be receiving a card.
Contact us at 425-681-4910
or via e-mail at info@sammamishchamber.org.

Supporting the East King County Business Community



Chamber Day 2007

Wednesday, February 7, 2007

Spend the day in Olympia and make a difference in the legislative process.

HIGHLIGHTS

- Charter Bus to Olympia
- Lunch with Eastside Legislative Delegation
- One-On-One Meetings with Legislators
- Attend Committee Hearings
- Legislative Issue Briefings

Cost: \$35



Please join us for **Chamber Day**. This is your opportunity to share the business perspective on some of the most pressing issues facing lawmakers this session. We need your help to ensure that our elected representatives understand the impact their choices will have on the Eastside business community.

Register online at www.bellevuechamber.org or contact Shannon Boldizar at 425.213.1203, sboldizar@bellevuechamber.org.

The Coalition Represents

11 Chambers of Commerce

Over 23,000 Businesses
Over 340,000 Employees

10 State Legislative Districts

Bellevue
Bothell
Issaquah
Kirkland
Mercer Island
Newcastle
Redmond
Renton
Sammamish
Snoqualmie Valley
Woodinville



"Before Hours Networking" Tuesday, January 30, 2007

Bring your business cards, a one minute intro to your business/organization, and ideas about who your best customer would be.

Early Registration Reward!

Pre-register by 1/17/07 and you may be selected as our 10 minute "Spotlight Guest" for this event. The selected "Spotlight Guest" will be announced during our 1/18/07 Luncheon.

7:30am to 9:00am:
Breakfast and Organized Networking

Whole Foods, Redmond
17991 NE Redmond Way
Redmond WA 98052

Pre-register at www.sammamishchamber.org
Pre-Register: \$12.50; At The Door: \$15.00

Sammamish Chamber Welcomes...

New Members:



Welcome **Chaffey Homes**, home builders with over 40 years of experience. Contact Chaffey Homes at www.chaffeyhomes.com.

Award winning artist, **Ken Christensen of Christensen Fine Art and Glass**, as seen during the Chamber's Bravo! Food, Wine & Auction event. Ken can be contacted via e-mail at ken.christensen@comcast.net.

Teresa Lindo of Accounting Professionals, Inc. Specializing in accounting for all business needs. Contact Teresa via e-mail at teresa@apitax.com.

New Members continue to be celebrated:

You will have up to 1-minute to tell us about your business at your first luncheon.

It's not required, but a great way to introduce your business to a captive audience!

Interested in Joining?

Please visit our website at www.sammamishchamber.org, email us at info@sammamishchamber.org, and/or call our Chamber line at 425-681-4910



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Chris exemplifies the best of the real estate service industry combining a unique set of professional skills with a passion for our Pacific Northwest.

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